# SOUTH DAKOTA BOARD OF REGENTS
## New Course Request

**SDSU** | Economics | Laurie Stenberg Nichols | 4/26/11
---|---|---|---
Institution | Division/Department | Institutional Approval Signature | Date

### Section 1. Course Title and Description

<table>
<thead>
<tr>
<th>Prefix &amp; No.</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENTR 237</td>
<td>ENTR II: Entrepreneurship Development</td>
<td>3</td>
</tr>
</tbody>
</table>

**Course Description:**
Students will learn and understand the concepts of what it takes to be an entrepreneur by understanding entrepreneurial characteristics, forms of business, and business finances. Students will learn the value of doing a feasibility analysis, developing goals and objectives, and a vision and mission for a business. Students will also develop a strategic business plan and implement the business plan by starting a team business. P: ENTR 236

### Section 2. Review of Course

Will this be a common or unique course? (select the appropriate option below)

- [X] This course will be a unique course. (Go to Section 3.)

### Section 3. Other Course Information

1. Are there instructional staffing impacts?

   - [X] No, schedule management. Explain: will use existing faculty to teach

2. Existing program in which course will be offered: **Entrepreneurial Studies**

3. Proposed instructional method: **R**

   Provide a brief justification: In addition to faculty instructions, the course will implement experiential methods, case studies, and team projects supported by guest speakers and readings.

4. Proposed primary delivery: **001**
   (may be found at [http://www.sdbor.edu/services/academics/AAC/guidelines.htm](http://www.sdbor.edu/services/academics/AAC/guidelines.htm))

5. Term in which change will be effective: **Fall 2011**
6. Can this course be repeated for additional credit?
   ______ Yes, total credit limit: ________ _______ X__ No.

7. Will the grade for this course be limited to S/U (pass/fail)? ______ Yes ______ X__ No

8. Will section enrollments be capped?
   ______ X__ Yes, maximum per section 30 _______ ______ No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database? ______ Yes ______ X__ No

10. Is this prefix already approved for your university? ______ X__ Yes ______ No

Section 4. To be completed by Academic Affairs

1. University department code: SECON

2. Proposed CIP code: 520701

   Is this a new CIP code for this university? ______ Yes ______ X__ No