

SDSU Seednews

Volume 24 Issue 2

October 2016

Special points of interest:

- **Ag Horizons Conference November 29-30, Pierre RamKota Convention Center**
- **SDCIA Offices will be closed December 24 through January 2 for Christmas.**

Inside this issue:

Bulk Sales Cert Contd.	2
Foundation Seed Sales	2
Ag Horizons	2
Ag Horizons Agenda	3
State Crop Show Contest	4
Official Notice of SDCIA Annual Membership Meeting	4

The Importance of Completing and Distributing a Bulk Sales Certificate

The Bulk Sales Certificate contains information that is important to you as the seller, to your customer as the buyer and South Dakota Crop Improvement Association as a third party. There are three copies for each Bulk Sales Certificate, one for the seller, one for the buyer and one for SDCIA.

Let's break down the information that is on the Bulk Sales Certificate and go through the importance of each. The first piece of information that is present is a serial number that is unique to each certificate. The serial number allows paperwork to be matched up correctly if needed. Also this serial number is required by AOSCA (Association of Official Seed Certifying Agencies) and the Federal Seed Act.

Next is the name and address of the seller and buyer. This information is important for your records. It also allows SDCIA to determine if the seed was sold to an eligible buyer in some instances and to follow up on the following year's production in the case of registered and foundation seed.

The area on the Bulk Sales Certificate enclosed to look like a seed tag contains information that is required by the South Dakota State Seed Law for labeling and other information that is valuable to you and your customer. This information includes:

- ◆ Variety/Kind of seed being represented by the Bulk Sales Certificate; the class of seed (Foundation, Registered, Certified or in the case of oats Certified Grade II);
- ◆ Certification, field, lot and bin numbers.
- ◆ The PVP Type
 - ◆ PVP (this applies to those varieties that applied for PVP prior to 1994)
 - ◆ PVP Title V (this means that the variety must be sold by variety name as a class of certified seed)
 - ◆ PVP-94 (this means that PVP was applied for post 1994).

The difference between PVP and PVP-94 deals with the producer being able to sell excess seed under the original PVP Act, the revised PVP 94 Act closed this loophole. This is followed by the amount (in bushels) that is being sold.

The next portion of information can be taken directly from the seed analysis report:

- ◆ Pure Seed %,
- ◆ Inert %,
- ◆ Other Crop Seed %,
- ◆ Weed Seed %,
- ◆ Germination %,
- ◆ Date Tested
- ◆ Seeds per pound.
- ◆ The origin of the seed is the state where the seed was actually grown.

CONTINUED PAGE 2

Bulk Sales Certificate Continued

The next four pieces of the tag area are placed there for your protection,

- ◆ Seed Treated
- ◆ Treatment
- ◆ Is this seed for resale?
- ◆ Was the container clean?

Filling out this area correctly can offer backup information if questions arise after the sale.

The Bulk Sales Certificate spells out the maximum number of sales that can occur for certified seed. This is set down in the SDCIA Standards to prevent the mixing of different varieties or crops. The more that seed is moved the greater the possibility of contamination.

The next section is used for interagency certification and is used when seed has been produced and cleaned in one state and moved into another for resale. SDCIA needs this information to complete the field records and help maintain a chain of ownership.

Following the interagency information is a signature line. By signing, both parties (buyer and seller) acknowledge the information contained above the line. This is followed by a standard disclaimer.

Over the past year there have been a couple of incidents where bulk sales certificates were not issued by the seller. Failure to issue the bulk sales certificate on the part of the seller complicated matters for the seed and variety owner. The issuance of a bulk sales certificate would have afforded some level of protection to all parties involved.

The Bulk Sales Certificate is issued with bulk seed sales and is in lieu of a seed tag. Failure to issue a Bulk Sales Certificate is a violation of state seed law and SDCIA Certification Standards.

Foundation Winter Wheat Sales Less than Half of 2015

With the record yields and low price, demand for Foundation winter wheat was less than half of what was sold in 2015. Oahe, the new SDSU release, was the top seller with 63% of the total sales. Redfield replaced Ideal as the number two selling variety followed by Overland. Expedition and Lyman continue to decline in sales and Wesley had no activity, so Foundation supplies have been marketed.

HRW Variety	2016 Sales (bushels)	2015 Sales (bushels)	2014 Sales (bushels)
Oahe	2,474		
Redfield	635	2,670	2,045
Overland	541	2,093	2,032
Ideal	136	2,179	2,441
Expedition	66	1,162	253
Lyman	48	441	232
Wesley	0	53	54
Totals	3,900	8,598	7,057

Ag Horizons Conference

Ag Horizons Conference will be Tuesday and Wednesday November 29th and 30th at the Ramkota Convention Center in Pierre. You can register for the conference at <http://sdwheat.org/> and clicking on the Ag Horizons tab.

TENTATIVE 2016 Ag Horizons Agenda

Tuesday, November 29, 2016

7:30 – 8:00	Lobby	Breakfast
8:00 – 8:50	Amphitheatre II	Welcome Ag Secretary Mike Jaspers
8:00 – 8:50	Amphitheatre II	Dwayne Beck, Dakota Lakes Research Farm
9:00 – 11:00	Lake Lewis & Clark	Annies Project ; Ends & Outs of Commodity Marketing, Heather Gessner
9:00 – 9:50	Gallery D	Farmers Yield Initiative-Tomorrow's Seed Technology, Mark Murphey Henry
	Gallery E	Saving Every Drop, Jeff Hemenway, NRCS
	Gallery F	Organic Production/Marketing/Use, Tom Rabaey, General Mills
10:00 – 10:50	Breakout Sessions	
	Gallery D	Where Wheat Quality Begins and Ends, Krishnan Padmanaban, SDSU
	Gallery E	Controlling Kochia and Other Tough Weeds, Dr. Brian Jenks, NDSU
	Amphitheater I	State Legislative Issues
	Lake Sharpe	Performance of Carinata in SD, Nleya & Kumar, SDSU
11:00 – 11:50	Amphitheatre I	The Real Dirt on Estate Planning, Thompson Law PC
12:00 Noon	Gallery B & C	Luncheon – Tim O'Connel, Wheat Foods Council
		Sponsored by SD Wheat Commission,
1:00 – 1:50	Amphitheatre II	Five Common Mistakes in Grain Marketing, Ed Usset,
		Grain Marketing Specialist, University of Minnesota
2:00 – 4:00	Lake Lewis & Clark	Annies Project ; Family Communications & Dynamics, Robin Salverson
2:00 – 2:50	Breakout Sessions	
	Amphitheater I	2018 Farm Bill, WTO and more, Joshua Tonsager, National Lobbyiest NAWG
	Gallery D	Improving Crop Health, NRCS
	Gallery E	Marketing Peas & Lentils, Industry Panel
2:50 – 3:00	Gallery B & C	Cookie Break – Sponsored by Farm Credit Services
3:00 – 3:50	Amphitheatre I	Soil Health Coalition Panel, Josh Leafers
4:00 – 4:50	Breakout Sessions	
	Lake Sharpe	Climatology, Laura Edwards SDSU
	Lake Francis Case	Let's Talk Wheat Protein - Panel
	Lake Lewis & Clark	Wheat Diseases: Approaches to Management, Shaukat and Emmanuel
5:00 – 6:00	Lake Sharpe	SD Pulse Growers Annual Meeting
5:00 – 7:00	Lobby	Exhibit Area – Jim Woster, Entertainment
		Social Hour, Game Night and Silent Auction
6:00 - 7:00	Exhibit Area	Rainfall Simulator, Jeff Hemenway, NRCS

Wednesday, November 30, 2016

8:00 – 8:50	Gallery B & C	Breakfast
8:15 – 8:50	TBD	SDCIA Annual Membership Meeting
8:15 – 8:50	Lake Sharp	SD Wheat Inc., Annual Meeting
8:15 – 8:50	Lewis & Clark	Pulse Growers Meeting with RMA
9:00 – 10:00	Amphitheatre I	How to Develop a Pre-Harvest Marketing Plan Ed Usset Grain Marketing Specialist, University of Minnesota
10:00 – 10:50	Breakout Sessions	
	Gallery D	Marketing Oats, Jesse VanderPoel , Grain Millers
	Lake Francis Case.	TBA
	Lake Lewis & Clark	Weed Control Update on Wheat & Carinata, Paul Johnson, SDSU
	Lake Sharp	Utilizing Cover Crops, Tobin, Wang, Kumar, SDSU
11:00 – 11:50	Breakout Sessions	
	Lake Sharpe	What's New for Small Grains, Panel Discussion
	Gallery D	TBA
	Lake Francis Case	TBA
12:00 Noon	Gallery B & C	Luncheon

* Continuing Education Units (CEUs) for the Certified Crop Advisor Program are pending.

**South Dakota Crop
Improvement Association**

2380 Research Park Way
Suite 136
Brookings, SD 57006

Phone: 605-688-4606
Fax: 605-688-6752
E-mail: Neal.Foster@SDSTATE.EDU



STATE CROP CONTEST

This year the State Crop Contest will be held during the Watertown Winter Farm Show, February 9th thru the 13th. Every year SDCIA hosts the Crops Contest and for several years now the number of entries has been declining. In an effort to increase interest in the show the SDCIA will be sponsoring a \$1000.00 donation. Anyone who enters the contest is eligible for the drawing. The winner of the drawing will get to designate a South Dakota 4-H Club or FFA Chapter that will receive the donation. The classes and entry requirements are posted on the Watertown Chamber of Commerce web site: www.watertownsd.com and will be posted on the Watertown Winter Farm Show web site (www.watertwonwinterfarmshow.com) at a later date.

OFFICIAL NOTICE

This edition of SDSU Seed News will serve as your official notice of the SDCIA Annual Membership Meeting. The meeting will be held Wednesday, November 30th 2016 at 8:15AM at the Ramkota Convention Center in Pierre, SD. Election results of board members from the North District, At-Large-Position and Premier Seed Grower will be announced at the annual meeting. If you have any questions please call the SDCIA office. 605-688-4604.